



913 OCEAN FRONT WALK
VENICE, CA 90291
310.399.1987 FAX: 310.392.1316
WWW.JERDE.COM
THE JERDE PARTNERSHIP

June 13, 2011

Andrew Mollen
Senior Account Manager
Fickewirth & Associates
143 South Figueroa Street
Ventura, CA 93001-2756

Re: Company Satisfaction

Dear Andrew:

Just thought I'd write you a note to say how much we really appreciate all that you and your colleagues at Fickewirth and Associates have done for Jerde Partnership since you started working with us.

I realize Fickewirth just recently joined with Jerde to help the Company with our medical renewals and information, but it's been very nice to know that Jerde is being serviced, and feeling confident in those making these decisions.

Your professionalism has been evident since our first meeting with you, Brian McCoy, Anne Clifford, and the Jerde staff. And with the recent addition of Mona Rohn, your team is well equipped to meet all our needs.

The Jerde Partnership looks forward to continuing to work with the Fickewirth team for quite some time.

Thanks again,

Jerde Partnership, Inc.

A handwritten signature in black ink, appearing to read "Marla Fryer-Nicksic".

Marla Fryer-Nicksic
Personnel Director
Associate Vice President



February 14, 2011

Brian McCoy
Fickewirth and Associates
143 South Figueroa Street
Ventura, CA 93001

To Whom it May Concern:

After employing a number of brokers in the past, we want to let you know that working with Fickewirth and Associates (Fickewirth) has been a refreshing change. The level of professionalism and experience that your organization brings to companies our size has made it much easier for us to handle the entire benefits process. Fickewirth is responsive, proactive, provides compliance assurance, and always follows up with the needed details and support. Fickewirth has also taken the time to research our needs so that we can deliver a high level of benefits to our employees. With continuous rising health premiums, Fickewirth has helped us find creative and innovative alternative employee benefits options that enable us to offer top of the line service, with below the line premiums.

Brian McCoy and Andrew Mollen have served as our representatives throughout our relationship with Fickewirth. They are always very responsive, hard-working, and provide a level of experience that helps us manage the difficult health insurance decisions.

We are pleased to recommend Fickewirth and to serve as a reference.

Sincerely,



Brad Bjelke

Cc: Andrew Mollen

Brad Bjelke
Vice President & General Counsel
Rapattoni Corporation, 98 W. Cochran Street, Simi Valley, CA 93065
Tel: 800.722.7338; Fax: 805.522.0340; Email: bbjelke@rapattoni.com
www.rapattoni.com

county of ventura

CHIEF ADMINISTRATIVE OFFICE
Richard Wittenberg
Chief Administrative Officer

June 13, 1991

Robert C. Hirtensteiner
Assistant Chief Administrative Officer

Mr. John Fickewirth
Fickewirth and Associates
1002 E. Ojai Avenue
Ojai, CA 93023

RECEIVED

JUN 14 1991

J.M.F. & A. INC.

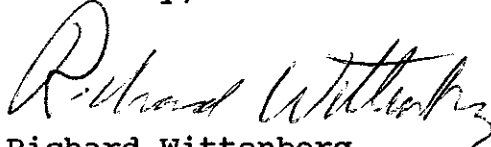
Dear John:

On behalf of the County, I would like to extend my thanks for your efforts in making the Joint Labor-Management Health Care Committee such a success.

The level of cooperation between Committee members, and the quality of the work this committee has produced to date, are most gratifying. It is a pleasure to see the type of results that are possible when unions and management work together to resolve a common problem.

I look forward with anticipation to the successful achievement of the Committee's objectives. Your leadership has been a strong factor in the Committee's progress to date. Your contribution is greatly appreciated.

Sincerely,



Richard Wittenberg

b>lm>thankjhn



COUNTY OF LOS ANGELES CHIEF ADMINISTRATIVE OFFICE

713 HALL OF ADMINISTRATION / LOS ANGELES, CALIFORNIA 90012
974-1101

RICHARD B. DIXON
CHIEF ADMINISTRATIVE OFFICER

June 20, 1991

John M. Fickewirth
John M. Fickewirth & Associates
1002 East Ojai Avenue, Suite B
Ojai, CA 93023

Dear Mr. Fickewirth:

This is an extremely belated but most sincere thank you for the assistance you provided the County and particularly me in the difficult transition of our health insurance program last year. As you are well aware, I had the benefit of a great deal of professional advice both from in-house staff and contract consultants, but out of all, your articulate expertise stood out to me as the most helpful.

Your incisive analysis of complex issues and particularly your ability to clearly and simply articulate the issues was both most impressive and most helpful. Again, my thanks and congratulations for excellent professional assistance. Please let me know anytime I, my office, or the County can be of assistance to you.

Sincerely,

RICHARD B. DIXON
Chief Administrative Officer

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JUN 26 1991

J.M.F. & A. INC.